

**Monthly Profit Margin - by Rep**  
**For the Period:**  
**March 01, 2012 to March 31, 2012**

<b>Sales Reps</b>	<b>Sales</b>	<b>Cost of Sales</b>	<b>Sales Profit</b>	<b>Payroll</b>	<b>Expenses</b>	<b>Health Ins</b>	<b>Sales Rep Profit</b>	<b>Sales Rep Margin</b>
Colista A. Swinton	5,798.00	2,450.00	3,348.00	1,400.00	750.00	45.00	\$1,153.00	19.89%
Derrick P. Gross	12,446.25	7,530.55	4,915.70	2,900.00	900.00	45.00	\$1,070.70	8.60%
Dorothy L. Beck	173.86	59.29	114.57	0.00	25.00	55.00	\$34.57	19.88%
Marianna S. Mulhern	7,399.44	3,037.25	4,362.19	2,900.00	500.00	55.00	\$907.19	12.26%
Mark T. Chamberlin	7,588.81	2,846.60	4,742.21	3,100.00	1,100.00	45.00	\$497.21	6.55%
Susan T. Prichard	15,356.64	3,725.80	11,630.84	5,500.00	850.00	75.00	\$5,205.84	33.90%
<b>Grand Total</b>	<b>48,763.00</b>	<b>19,649.49</b>	<b>29,113.51</b>	<b>15,800.00</b>	<b>4,125.00</b>	<b>320.00</b>	<b>\$8,868.51</b>	<b>18.19%</b>