



# Sales Report by Month

For the Period:

01/01/14 to 03/31/14

Sales Rep Name (All)

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin	
2014	January	(blank)	Armstrong Landscaping	AVRY-10100	70	9,099.30	3,913.00	5,186.30	57.00%	
	January			EQLW-14130	20	3,599.80	1,439.00	2,160.80	60.03%	
	January			EQLW-14140	10	2,999.90	1,399.50	1,600.40	53.35%	
	January			EQLW-14110	25	3,749.75	1,498.75	2,251.00	60.03%	
	January			NURS-21900	10	559.50	150.00	409.50	73.19%	
	January			NURS-23010	10	1,190.00	150.00	1,040.00	87.39%	
	January			NURS-24000	10	499.50	100.00	399.50	79.98%	
	January			<b>Armstrong Landscaping Total</b>		<b>155</b>	<b>21,697.75</b>	<b>8,650.25</b>	<b>13,047.50</b>	<b>60.13%</b>
	January			Cummings Construction	EQLW-14160	30	1,799.70	718.50	1,081.20	60.08%
	January				EQLW-14180	5	1,499.95	699.75	800.20	53.35%
	January				EQWT-15100	5	649.95	299.75	350.20	53.88%
	January				EQWT-15120	20	799.80	319.00	480.80	60.12%
	January				EQLW-14100	10	399.90	159.50	240.40	60.12%
	January			<b>Cummings Construction Total</b>		<b>70</b>	<b>5,149.30</b>	<b>2,196.50</b>	<b>2,952.80</b>	<b>57.34%</b>
	January			Holland Properties, Inc.	(blank)	0	25,500.00		25,500.00	100.00%
	January				EQLW-14130	2	359.98	143.90	216.08	60.03%
	January				EQLW-14110	2	299.98	119.90	180.08	60.03%
	January				EQLW-14120	3	149.97	59.85	90.12	60.09%
	January				CMNT-12200	0	0.00		0.00	
	January			<b>Holland Properties, Inc. Total</b>		<b>7</b>	<b>26,309.93</b>	<b>323.65</b>	<b>25,986.28</b>	<b>98.77%</b>
	January			Mosley Country Club	EQLW-14130	3	539.97	215.85	324.12	60.03%
	January				EQLW-14140	1	299.99	139.95	160.04	53.35%
	January			<b>Mosley Country Club Total</b>		<b>4</b>	<b>839.96</b>	<b>355.80</b>	<b>484.16</b>	<b>57.64%</b>
	January			Saia's Neighborhood Nursery	EQLW-14160	15	899.85	359.25	540.60	60.08%
	January				FERT-16140	120	1,198.80	474.00	724.80	60.46%
	January				BOOK-11010	90	2,695.50	468.00	2,227.50	82.64%
	January				POTS-30220	16	111.84	44.00	67.84	60.66%
January				TOOL-35100	20	199.80	79.80	120.00	60.06%	
January				TOOL-35101	20	199.80	79.80	120.00	60.06%	
January				TOOL-35102	20	199.80	79.80	120.00	60.06%	
January				EQFF-13100	20	999.80	399.00	600.80	60.09%	

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	January	(blank)	<b>Saia's Neighborhood Nursery Total</b>		<b>321</b>	<b>6,505.19</b>	<b>1,983.65</b>	<b>4,521.54</b>	<b>69.51%</b>
	January		Retail (Cash) Sales	EQWT-15120	2	79.98	31.90	48.08	60.12%
	January			BOOK-11010	1	29.95	5.20	24.75	82.64%
	January			BOOK-11000	1	12.95	11.95	1.00	7.72%
	January			BOOK-11020	1	29.95	11.95	18.00	60.10%
	January			EQWT-15170	2	47.98	19.30	28.68	59.77%
	January			TOOL-35300	11	549.89	219.45	330.44	60.09%
	January			TOOL-35530	13	389.87	155.35	234.52	60.15%
	January			SEGR-32110	15	359.85	143.25	216.60	60.19%
	January			TOOL-35250	10	399.90	159.50	240.40	60.12%
	January			EQFF-13140	1	19.99	7.95	12.04	60.23%
	January			POTS-30300	2	39.98	15.90	24.08	60.23%
	January			TOOL-35450	2	39.98	15.90	24.08	60.23%
	January			SEFL-31100	5	6.95	2.75	4.20	60.43%
	January			SEFL-31110	2	2.78	1.10	1.68	60.43%
	January			SEFL-31120	2	2.78	1.10	1.68	60.43%
	January			SEFL-31150	2	2.78	1.10	1.68	60.43%
	January			AVRY-10130	3	59.97	23.85	36.12	60.23%
	January			FERT-16120	10	89.90	36.50	53.40	59.40%
	January			FERT-16130	2	11.98	4.70	7.28	60.77%
	January			TOOL-35280	5	64.95	26.00	38.95	59.97%
	January			SOIL-34160	2	13.98	7.50	6.48	46.35%
	January			TOOL-35430	1	16.99	6.75	10.24	60.27%
	January		<b>Retail (Cash) Sales Total</b>		<b>95</b>	<b>2,273.33</b>	<b>908.95</b>	<b>1,364.38</b>	<b>60.02%</b>
	January		Snowden Interior Design	POTS-30410	3	2,900.00	11.85	2,888.15	99.59%
	January			FERT-16160	150.15	1,500.00	593.09	906.91	60.46%
	January			EQWT-15170	1	2,300.00	9.65	2,290.35	99.58%
	January		<b>Snowden Interior Design Total</b>		<b>154.15</b>	<b>6,700.00</b>	<b>614.59</b>	<b>6,085.41</b>	<b>90.83%</b>
	January		Williams Industries	EQWT-15120	2	79.98	31.90	48.08	60.12%
	January			AVRY-10140	5	99.95	39.75	60.20	60.23%
	January			EQWT-15130	2	39.98	15.90	24.08	60.23%
	January			EQWT-15140	1	49.99	19.95	30.04	60.09%
	January			TOOL-35300	2	99.98	39.90	60.08	60.09%
	January			LAND-17400	5	249.95		249.95	100.00%
	January		<b>Williams Industries Total</b>		<b>17</b>	<b>619.83</b>	<b>147.40</b>	<b>472.43</b>	<b>76.22%</b>
	January		McKay Construction	EQLW-14140	5	1,499.95	699.75	800.20	53.35%
	January			EQLW-14110	20	2,999.80	1,199.00	1,800.80	60.03%
	January			EQLW-14180	2	599.98	279.90	320.08	53.35%
	January			TOOL-35100	50	499.50	199.50	300.00	60.06%
	January			TOOL-35102	50	499.50	199.50	300.00	60.06%
	January			AVRY-10150	3	389.97	155.85	234.12	60.04%
	January		<b>McKay Construction Total</b>		<b>130</b>	<b>6,488.70</b>	<b>2,733.50</b>	<b>3,755.20</b>	<b>57.87%</b>

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	January	(blank)							
	January		Dash Business Systems	AVRY-10150	4	519.96	207.80	312.16	60.04%
	January			SOIL-34160	100	699.00	375.00	324.00	46.35%
	January		<b>Dash Business Systems Total</b>		<b>104</b>	<b>1,218.96</b>	<b>582.80</b>	<b>636.16</b>	<b>52.19%</b>
	January		<b>(blank) Total</b>		<b>1057.15</b>	<b>77,802.95</b>	<b>18,497.09</b>	<b>59,305.86</b>	<b>76.23%</b>
	January	CSWINTON	Teesdale Real Estate	AVRY-10100	55	7,149.45	3,074.50	4,074.95	57.00%
	January		<b>Teesdale Real Estate Total</b>		<b>55</b>	<b>7,149.45</b>	<b>3,074.50</b>	<b>4,074.95</b>	<b>57.00%</b>
	January		<b>CSWINTON Total</b>		<b>55</b>	<b>7,149.45</b>	<b>3,074.50</b>	<b>4,074.95</b>	<b>57.00%</b>
	January	BNUNNLEY	Archer Scapes and Ponds	AVRY-10100	100	12,999.00	5,590.00	7,409.00	57.00%
	January			AVRY-10140	60	1,199.40	477.00	722.40	60.23%
	January			AVRY-10150	8	1,039.92	415.60	624.32	60.04%
	January			AVRY-10120	20	1,799.80	719.00	1,080.80	60.05%
	January			AVRY-10110	100	4,999.00	1,995.00	3,004.00	60.09%
	January		<b>Archer Scapes and Ponds Total</b>		<b>288</b>	<b>22,037.12</b>	<b>9,196.60</b>	<b>12,840.52</b>	<b>58.27%</b>
	January		<b>BNUNNLEY Total</b>		<b>288</b>	<b>22,037.12</b>	<b>9,196.60</b>	<b>12,840.52</b>	<b>58.27%</b>
	<b>January Total</b>				<b>1400.15</b>	<b>106,989.52</b>	<b>30,768.19</b>	<b>76,221.33</b>	<b>71.24%</b>
	February	(blank)	Armstrong Landscaping	EQLW-14110	10	1,499.90	599.50	900.40	60.03%
	February			NURS-21900	20	1,119.00	300.00	819.00	73.19%
	February			NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
	February			NURS-24000	10	499.50	100.00	399.50	79.98%
	February			FERT-16140	100	999.00	395.00	604.00	60.46%
	February			BOOK-11000	15	194.25	179.25	15.00	7.72%
	February			BOOK-11020	25	748.75	298.75	450.00	60.10%
	February			LAND-17700	2	59.98		59.98	100.00%
	February			LAND-17500	1	39.99		39.99	100.00%
	February			SOIL-34130	120	1,198.80	474.00	724.80	60.46%
	February			SOIL-34140	100	599.00	239.00	360.00	60.10%
	February			NURS-22000	25	1,248.75	437.50	811.25	64.96%
	February			NURS-23000	10	490.00	120.00	370.00	75.51%
	February			NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
	February		<b>Armstrong Landscaping Total</b>		<b>468</b>	<b>12,296.92</b>	<b>3,643.00</b>	<b>8,653.92</b>	<b>70.37%</b>
	February		Mosley Country Club	EQLW-14140	1	299.99	139.95	160.04	53.35%
	February			EQLW-14110	1	149.99	59.95	90.04	60.03%
	February			LAND-17400	2	99.98		99.98	100.00%
	February			AVRY-10150	1	129.99	51.95	78.04	60.04%
	February			LAND-17500	2	79.98		79.98	100.00%
	February		<b>Mosley Country Club Total</b>		<b>7</b>	<b>759.93</b>	<b>251.85</b>	<b>508.08</b>	<b>66.86%</b>
	February		Saia's Neighborhood Nursery	NURS-21900	20	1,119.00	300.00	819.00	73.19%

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	February	(blank)	Saia's Neighborhood Nursery	NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
	February			NURS-24000	10	499.50	100.00	399.50	79.98%
	February			POTS-30300	15	299.85	119.25	180.60	60.23%
	February			NURS-22000	25	1,248.75	437.50	811.25	64.96%
	February			NURS-23000	10	490.00	120.00	370.00	75.51%
	February			NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
	February		<b>Saia's Neighborhood Nursery Total</b>		<b>110</b>	<b>7,257.10</b>	<b>1,576.75</b>	<b>5,680.35</b>	<b>78.27%</b>
	February		Snowden Interior Design	FERT-16140	4	39.96	15.80	24.16	60.46%
	February			SEGR-32110	6	143.94	57.30	86.64	60.19%
	February			LAND-17300	6	299.94		299.94	100.00%
	February		<b>Snowden Interior Design Total</b>		<b>16</b>	<b>483.84</b>	<b>73.10</b>	<b>410.74</b>	<b>84.89%</b>
	February		Smith Family Garden Center	LAND-17400	1	49.99		49.99	100.00%
	February			TOOL-35530	50	1,499.50	597.50	902.00	60.15%
	February			LAND-17200	1	89.99		89.99	100.00%
	February			LAND-17700	1	29.99		29.99	100.00%
	February			EQFF-13120	75	749.25	296.25	453.00	60.46%
	February			SOIL-34120	100	699.00	279.00	420.00	60.09%
	February			TOOL-35520	50	999.50	397.50	602.00	60.23%
	February			TOOL-35510	50	649.50	262.50	387.00	59.58%
	February		<b>Smith Family Garden Center Total</b>		<b>328</b>	<b>4,766.72</b>	<b>1,832.75</b>	<b>2,933.97</b>	<b>61.55%</b>
	February		Freemond Country Club	EQLW-14180	1	299.99	139.95	160.04	53.35%
	February			TOOL-35420	1	19.99	7.95	12.04	60.23%
	February			EQFF-13120	20	199.80	79.00	120.80	60.46%
	February			EQWT-15160	20	599.80	239.00	360.80	60.15%
	February		<b>Freemond Country Club Total</b>		<b>42</b>	<b>1,119.58</b>	<b>465.90</b>	<b>653.68</b>	<b>58.39%</b>
	February		Pierce Properties, Inc.	EQLW-14130	20	3,599.80	1,439.00	2,160.80	60.03%
	February			EQLW-14140	10	2,999.90	1,399.50	1,600.40	53.35%
	February			EQLW-14110	25	3,749.75	1,498.75	2,251.00	60.03%
	February		<b>Pierce Properties, Inc. Total</b>		<b>55</b>	<b>10,349.45</b>	<b>4,337.25</b>	<b>6,012.20</b>	<b>58.09%</b>
	February		Henton Park Apartments	AVRY-10140	5	99.95	39.75	60.20	60.23%
	February			AVRY-10150	2	259.98	103.90	156.08	60.04%
	February			AVRY-10130	3	59.97	23.85	36.12	60.23%
	February			CMNT-12100	0	0.00		0.00	
	February		<b>Henton Park Apartments Total</b>		<b>10</b>	<b>419.90</b>	<b>167.50</b>	<b>252.40</b>	<b>60.11%</b>
	February		Aldred Builders, Inc.	SOIL-34160	75	524.25	281.25	243.00	46.35%
	February			SOIL-34120	100	699.00	279.00	420.00	60.09%
	February			SOIL-34130	100	999.00	395.00	604.00	60.46%
	February			SOIL-34140	150	898.50	358.50	540.00	60.10%
	February			SEGR-32120	100	1,999.00	795.00	1,204.00	60.23%
	February		<b>Aldred Builders, Inc. Total</b>		<b>525</b>	<b>5,119.75</b>	<b>2,108.75</b>	<b>3,011.00</b>	<b>58.81%</b>

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	February	(blank)							
	February		Everly Property Management	FERT-16160	8	79.92	31.60	48.32	60.46%
	February			SEGR-32110	12	287.88	114.60	173.28	60.19%
	February			NURS-21800	4	6,711.80	20.40	6,691.40	99.70%
	February			NURS-21810	6	1,010.94	30.60	980.34	96.97%
	February			NURS-21820	4	670.96	20.40	650.56	96.96%
	February			FERT-16100	12	107.88	43.80	64.08	59.40%
	February		<b>Everly Property Management Total</b>		<b>46</b>	<b>8,869.38</b>	<b>261.40</b>	<b>8,607.98</b>	<b>97.05%</b>
	February		Thurman Golf Course Design	POTS-30220	9	62.91	24.75	38.16	60.66%
	February			FERT-16130	10	59.90	23.50	36.40	60.77%
	February			SOIL-34160	150	1,048.50	562.50	486.00	46.35%
	February			SEGR-32120	50	999.50	397.50	602.00	60.23%
	February			NURS-21820	12	203.88	61.20	142.68	69.98%
	February			SEGR-32100	50	999.50	397.50	602.00	60.23%
	February		<b>Thurman Golf Course Design Total</b>		<b>281</b>	<b>3,374.19</b>	<b>1,466.95</b>	<b>1,907.24</b>	<b>56.52%</b>
	February		Gordon Park & Recreation Center	AVRY-10100	5	649.95	279.50	370.45	57.00%
	February			AVRY-10110	5	249.95	99.75	150.20	60.09%
	February			LAND-17500	2	79.98		79.98	100.00%
	February			NURS-21800	10	169.90	51.00	118.90	69.98%
	February			LAND-17100	2	99.98		99.98	100.00%
	February			NURS-21810	50	849.50	255.00	594.50	69.98%
	February			MISC-20000	1	45.00		45.00	100.00%
	February		<b>Gordon Park &amp; Recreation Center Total</b>		<b>75</b>	<b>2,144.26</b>	<b>685.25</b>	<b>1,459.01</b>	<b>68.04%</b>
	February		Tacoma Park Golf Course	FERT-16140	5	49.95	19.75	30.20	60.46%
	February			LAND-17400	20	999.80		999.80	100.00%
	February			SEGR-32110	100	2,399.00	955.00	1,444.00	60.19%
	February			LAND-17200	12	1,079.88		1,079.88	100.00%
	February		<b>Tacoma Park Golf Course Total</b>		<b>137</b>	<b>4,528.63</b>	<b>974.75</b>	<b>3,553.88</b>	<b>78.48%</b>
	February		Snyder Securities	AVRY-10100	2	259.98	111.80	148.18	57.00%
	February			AVRY-10110	2	99.98	39.90	60.08	60.09%
	February			LAND-17100	52	2,599.48		2,599.48	100.00%
	February		<b>Snyder Securities Total</b>		<b>56</b>	<b>2,959.44</b>	<b>151.70</b>	<b>2,807.74</b>	<b>94.87%</b>
	February	<b>(blank) Total</b>			<b>2156</b>	<b>64,449.09</b>	<b>17,996.90</b>	<b>46,452.19</b>	<b>72.08%</b>
	February	BNUNNLEY	Archer Scapes and Ponds	NURS-21900	20	1,119.00	300.00	819.00	73.19%
	February			NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
	February			NURS-24000	10	499.50	100.00	399.50	79.98%
	February			NURS-22000	25	1,248.75	437.50	811.25	64.96%
	February			NURS-23000	10	490.00	120.00	370.00	75.51%
	February			NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
	February		<b>Archer Scapes and Ponds Total</b>		<b>95</b>	<b>6,957.25</b>	<b>1,457.50</b>	<b>5,499.75</b>	<b>79.05%</b>

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	February	BNUNNLEY							
	February	<b>BNUNNLEY Total</b>			<b>95</b>	<b>6,957.25</b>	<b>1,457.50</b>	<b>5,499.75</b>	<b>79.05%</b>
	February	LSWEET	Rose University	LAND-17400	3	149.97		149.97	100.00%
	February			AVRY-10150	12	1,559.88	623.40	936.48	60.04%
	February			FERT-16130	10	59.90	23.50	36.40	60.77%
	February			POTS-30230	15	149.85	59.25	90.60	60.46%
	February			NURS-21800	25	424.75	127.50	297.25	69.98%
	February			LAND-17100	12	599.88		599.88	100.00%
	February	<b>Rose University Total</b>			<b>77</b>	<b>2,944.23</b>	<b>833.65</b>	<b>2,110.58</b>	<b>71.69%</b>
	February	<b>LSWEET Total</b>			<b>77</b>	<b>2,944.23</b>	<b>833.65</b>	<b>2,110.58</b>	<b>71.69%</b>
	February	MCHAMBERLIN	Henton Park Apartments	AVRY-10100	10	1,299.90	559.00	740.90	57.00%
	February			EQWT-15170	60	1,439.40	579.00	860.40	59.77%
	February			SOIL-34160	100	699.00	375.00	324.00	46.35%
	February			AVRY-10110	10	499.90	199.50	300.40	60.09%
	February			SOIL-34120	50	349.50	139.50	210.00	60.09%
	February	<b>Henton Park Apartments Total</b>			<b>230</b>	<b>4,287.70</b>	<b>1,852.00</b>	<b>2,435.70</b>	<b>56.81%</b>
	February		Roberts Learning Centers	NURS-21800	20	339.80	102.00	237.80	69.98%
	February			LAND-17100	52	2,599.48		2,599.48	100.00%
	February			LAND-17600	12	239.88		239.88	100.00%
	February			NURS-21810	20	339.80	102.00	237.80	69.98%
	February	<b>Roberts Learning Centers Total</b>			<b>104</b>	<b>3,518.96</b>	<b>204.00</b>	<b>3,314.96</b>	<b>94.20%</b>
	February	<b>MCHAMBERLIN Total</b>			<b>334</b>	<b>7,806.66</b>	<b>2,056.00</b>	<b>5,750.66</b>	<b>73.66%</b>
	February	SPRICHARD	Snowden Interior Design	LAND-17500	1	39.99		39.99	100.00%
	February			LAND-17600	1	19.99		19.99	100.00%
	February	<b>Snowden Interior Design Total</b>			<b>2</b>	<b>59.98</b>		<b>59.98</b>	<b>100.00%</b>
	February	<b>SPRICHARD Total</b>			<b>2</b>	<b>59.98</b>		<b>59.98</b>	<b>100.00%</b>
	<b>February Total</b>				<b>2664</b>	<b>82,217.21</b>	<b>22,344.05</b>	<b>59,873.16</b>	<b>72.82%</b>
	March	(blank)	Teesdale Real Estate	LAND-17400	16	799.84		799.84	100.00%
	March			POTS-30300	44	879.56	349.80	529.76	60.23%
	March			SOIL-34160	10	69.90	37.50	32.40	46.35%
	March			POTS-30230	200	1,998.00	790.00	1,208.00	60.46%
	March			NURS-21800	15	254.85	76.50	178.35	69.98%
	March			SOIL-34120	12	83.88	33.48	50.40	60.09%
	March			LAND-17600	10	199.90		199.90	100.00%
	March			NURS-21810	7	118.93	35.70	83.23	69.98%
	March			NURS-21820	7	118.93	35.70	83.23	69.98%
	March			SOIL-34110	25	174.75	68.75	106.00	60.66%
	March			NURS-21100	3	119.97		119.97	100.00%

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	March	(blank)	Teesdale Real Estate	SOIL-34100	30	179.70	70.50	109.20	60.77%
	March		<b>Teesdale Real Estate Total</b>		<b>379</b>	<b>4,998.21</b>	<b>1,497.93</b>	<b>3,500.28</b>	<b>70.03%</b>
	March		Armstrong Landscaping	BOOK-11010	2	59.90	10.40	49.50	82.64%
	March			LAND-17300	-1	-49.99		-49.99	100.00%
	March			LAND-17700	-2	-59.98		-59.98	100.00%
	March			LAND-17500	-1	-39.99		-39.99	100.00%
	March			LAND-17100	1	49.99		49.99	100.00%
	March		<b>Armstrong Landscaping Total</b>		<b>-1</b>	<b>-40.07</b>	<b>10.40</b>	<b>-50.47</b>	<b>125.95%</b>
	March		Cummings Construction	AVRY-10100	1	129.99	55.90	74.09	57.00%
	March			LAND-17300	-1	-49.99		-49.99	100.00%
	March			TOOL-35610	1	39.99	12.70	27.29	68.24%
	March		<b>Cummings Construction Total</b>		<b>1</b>	<b>119.99</b>	<b>68.60</b>	<b>51.39</b>	<b>42.83%</b>
	March		Holland Properties, Inc.	LAND-17300	-1	-49.99		-49.99	100.00%
	March			LAND-17700	10	299.90		299.90	100.00%
	March			LAND-17100	4	199.96		199.96	100.00%
	March		<b>Holland Properties, Inc. Total</b>		<b>13</b>	<b>449.87</b>		<b>449.87</b>	<b>100.00%</b>
	March		Mosley Country Club	EQLW-14130	3	539.97	215.85	324.12	60.03%
	March			EQLW-14140	2	599.98	279.90	320.08	53.35%
	March			AVRY-10110	30	1,499.70	598.50	901.20	60.09%
	March			EQWT-15160	30	899.70	358.50	541.20	60.15%
	March			NURS-21810	35	594.65	178.50	416.15	69.98%
	March			NURS-24010	15	1,830.00	300.00	1,530.00	83.61%
	March			EQFF-13110	3	119.97	47.85	72.12	60.12%
	March			POTS-30200	40	1,599.60	638.00	961.60	60.12%
	March		<b>Mosley Country Club Total</b>		<b>158</b>	<b>7,683.57</b>	<b>2,617.10</b>	<b>5,066.47</b>	<b>65.94%</b>
	March		Saia's Neighborhood Nursery	LAND-17400	0	0.00		0.00	
	March			LAND-17300	-1	-49.99		-49.99	100.00%
	March			LAND-17500	0	0.00		0.00	
	March		<b>Saia's Neighborhood Nursery Total</b>		<b>-1</b>	<b>-49.99</b>		<b>-49.99</b>	<b>100.00%</b>
	March		Retail (Cash) Sales	AVRY-10100	2	259.98	111.80	148.18	57.00%
	March			EQLW-14130	1	179.99	71.95	108.04	60.03%
	March			EQLW-14140	1	299.99	139.95	160.04	53.35%
	March			AVRY-10140	2	39.98	15.00	24.98	62.48%
	March		<b>Retail (Cash) Sales Total</b>		<b>6</b>	<b>779.94</b>	<b>338.70</b>	<b>441.24</b>	<b>56.57%</b>
	March		Snowden Interior Design	POTS-30410	13	129.87	51.35	78.52	60.46%
	March			FERT-16160	14	139.86	55.30	84.56	60.46%
	March			EQWT-15170	4	95.96	38.60	57.36	59.77%
	March		<b>Snowden Interior Design Total</b>		<b>31</b>	<b>365.69</b>	<b>145.25</b>	<b>220.44</b>	<b>60.28%</b>

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	March	(blank)	Williams Industries	LAND-17400	0	0.00		0.00	
	March			LAND-17300	0	0.00		0.00	
	March			LAND-17700	0	0.00		0.00	
	March			MISC-20000	0	0.00		0.00	
	March			LAND-17800	0	0.00		0.00	
	March		<b>Williams Industries Total</b>		<b>0</b>	<b>0.00</b>		<b>0.00</b>	
	March		Archer Scapes and Ponds	LAND-17300	-1	-49.99		-49.99	100.00%
	March			LAND-17500	1	39.99		39.99	100.00%
	March			LAND-17100	1	49.99		49.99	100.00%
	March			LAND-17800	1	19.99		19.99	100.00%
	March		<b>Archer Scapes and Ponds Total</b>		<b>2</b>	<b>59.98</b>		<b>59.98</b>	<b>100.00%</b>
	March		McKay Construction	LAND-17600	125	5,000.00		5,000.00	100.00%
	March		<b>McKay Construction Total</b>		<b>125</b>	<b>5,000.00</b>		<b>5,000.00</b>	<b>100.00%</b>
	March		Dash Business Systems	LAND-17500	10	399.90		399.90	100.00%
	March		<b>Dash Business Systems Total</b>		<b>10</b>	<b>399.90</b>		<b>399.90</b>	<b>100.00%</b>
	March		Smith Family Garden Center	POTS-30220	50	349.50	137.50	212.00	60.66%
	March			LAND-17200	2	179.98		179.98	100.00%
	March			NURS-21800	90	1,529.10	459.00	1,070.10	69.98%
	March			SEGR-32120	60	1,199.40	477.00	722.40	60.23%
	March			SEFL-31140	35	34.65	19.25	15.40	44.44%
	March			POTS-30200	50	1,999.50	797.50	1,202.00	60.12%
	March			SEFL-31170	100	139.00	55.00	84.00	60.43%
	March			POTS-30100	100	199.00	75.00	124.00	62.31%
	March		<b>Smith Family Garden Center Total</b>		<b>487</b>	<b>5,630.13</b>	<b>2,020.25</b>	<b>3,609.88</b>	<b>64.12%</b>
	March		Freemond Country Club	NURS-21900	20	1,119.00	300.00	819.00	73.19%
	March			NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
	March			NURS-24000	10	499.50	100.00	399.50	79.98%
	March			EQFF-13140	1	19.99	7.95	12.04	60.23%
	March			POTS-30300	2	39.98	15.90	24.08	60.23%
	March			LAND-17300	-1	-49.99		-49.99	100.00%
	March			NURS-22000	25	1,248.75	437.50	811.25	64.96%
	March			NURS-23000	10	490.00	120.00	370.00	75.51%
	March			NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
	March		<b>Freemond Country Club Total</b>		<b>97</b>	<b>6,967.23</b>	<b>1,481.35</b>	<b>5,485.88</b>	<b>78.74%</b>
	March		Rose University	LAND-17100	2	99.98		99.98	100.00%
	March		<b>Rose University Total</b>		<b>2</b>	<b>99.98</b>		<b>99.98</b>	<b>100.00%</b>
	March		Henton Park Apartments	EQLW-14110	2	299.98	119.90	180.08	60.03%
	March			EQLW-14180	1	299.99	139.95	160.04	53.35%
	March			EQWT-15100	1	129.99	59.95	70.04	53.88%

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	March	(blank)	Henton Park Apartments	EQFF-13140	3	59.97	23.85	36.12	60.23%
	March		<b>Henton Park Apartments Total</b>		<b>7</b>	<b>789.93</b>	<b>343.65</b>	<b>446.28</b>	<b>56.50%</b>
	March		Aldred Builders, Inc.	LAND-17400	1	49.99		49.99	100.00%
	March			LAND-17500	2	79.98		79.98	100.00%
	March		<b>Aldred Builders, Inc. Total</b>		<b>3</b>	<b>129.97</b>		<b>129.97</b>	<b>100.00%</b>
	March		Roberts Learning Centers	LAND-17500	1	39.99		39.99	100.00%
	March		<b>Roberts Learning Centers Total</b>		<b>1</b>	<b>39.99</b>		<b>39.99</b>	<b>100.00%</b>
	March		Gordon Park & Recreation Center	LAND-17500	0	0.00		0.00	
	March		<b>Gordon Park &amp; Recreation Center Total</b>		<b>0</b>	<b>0.00</b>		<b>0.00</b>	
	March		Tacoma Park Golf Course	AVRY-10140	12	239.88	90.00	149.88	62.48%
	March			EQWT-15160	25	749.75	298.75	451.00	60.15%
	March			LAND-17100	1	49.99		49.99	100.00%
	March		<b>Tacoma Park Golf Course Total</b>		<b>38</b>	<b>1,039.62</b>	<b>388.75</b>	<b>650.87</b>	<b>62.61%</b>
	March		Snyder Securities	LAND-17500	1	39.99		39.99	100.00%
	March			LAND-17600	1	19.99		19.99	100.00%
	March		<b>Snyder Securities Total</b>		<b>2</b>	<b>59.98</b>		<b>59.98</b>	<b>100.00%</b>
	March		Seawright Sod and Lawn Care	LAND-17100	1	49.99		49.99	100.00%
	March		<b>Seawright Sod and Lawn Care Total</b>		<b>1</b>	<b>49.99</b>		<b>49.99</b>	<b>100.00%</b>
	March		Kenton Golf and Tennis Center	NURS-21900	20	1,119.00	300.00	819.00	73.19%
	March			NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
	March			NURS-24000	10	499.50	100.00	399.50	79.98%
	March			POTS-30300	2	39.98	15.90	24.08	60.23%
	March			LAND-17100	1	49.99		49.99	100.00%
	March			NURS-22000	25	1,248.75	437.50	811.25	64.96%
	March			NURS-23000	10	490.00	120.00	370.00	75.51%
	March			NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
	March		<b>Kenton Golf and Tennis Center Total</b>		<b>98</b>	<b>7,047.22</b>	<b>1,473.40</b>	<b>5,573.82</b>	<b>79.09%</b>
	March		Frost Technology Park	LAND-17100	1	49.99		49.99	100.00%
	March		<b>Frost Technology Park Total</b>		<b>1</b>	<b>49.99</b>		<b>49.99</b>	<b>100.00%</b>
	March		Cannon Healthcare Center	LAND-17100	1	49.99		49.99	100.00%
	March			AVRY-10050-LG-EFL	3	239.97	51.75	188.22	78.43%
	March			AVRY-10050-SM-HTL	6	359.94	75.00	284.94	79.16%
	March		<b>Cannon Healthcare Center Total</b>		<b>10</b>	<b>649.90</b>	<b>126.75</b>	<b>523.15</b>	<b>80.50%</b>
	March		Mason Office Park	LAND-17100	1	49.99		49.99	100.00%
	March		<b>Mason Office Park Total</b>		<b>1</b>	<b>49.99</b>		<b>49.99</b>	<b>100.00%</b>

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	March	<b>(blank) Total</b>			<b>1471</b>	<b>42,371.01</b>	<b>10,512.13</b>	<b>31,858.88</b>	<b>75.19%</b>
	March	CSWINTON	Seawright Sod and Lawn Care	EQLW-14200	2	5,798.00	2,450.00	3,348.00	57.74%
	March		<b>Seawright Sod and Lawn Care Total</b>		<b>2</b>	<b>5,798.00</b>	<b>2,450.00</b>	<b>3,348.00</b>	<b>57.74%</b>
	March	<b>CSWINTON Total</b>			<b>2</b>	<b>5,798.00</b>	<b>2,450.00</b>	<b>3,348.00</b>	<b>57.74%</b>
	March	MCHAMBERLIN	Armstrong Landscaping	(blank)	0	50.00		50.00	100.00%
	March			EQLW-14220	3	1,110.00	570.00	540.00	48.65%
	March			EQLW-14210	1	3,499.00	1,995.00	1,504.00	42.98%
	March		<b>Armstrong Landscaping Total</b>		<b>4</b>	<b>4,659.00</b>	<b>2,565.00</b>	<b>2,094.00</b>	<b>44.95%</b>
	March	<b>MCHAMBERLIN Total</b>			<b>4</b>	<b>4,659.00</b>	<b>2,565.00</b>	<b>2,094.00</b>	<b>44.95%</b>
	March	SPRICHARD	Holland Properties, Inc.	NURS-21900	20	1,119.00	300.00	819.00	73.19%
	March			NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
	March			NURS-24000	10	499.50	100.00	399.50	79.98%
	March			FERT-16160	10	99.90	39.50	60.40	60.46%
	March			SEFL-31110	2	2.78	1.10	1.68	60.43%
	March			SEFL-31150	2	2.78	1.10	1.68	60.43%
	March			FERT-16120	6	53.94	21.90	32.04	59.40%
	March			NURS-21800	10	169.90	51.00	118.90	69.98%
	March			NURS-22000	25	1,248.75	437.50	811.25	64.96%
	March			NURS-23000	10	490.00	120.00	370.00	75.51%
	March			NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
	March		<b>Holland Properties, Inc. Total</b>		<b>125</b>	<b>7,286.55</b>	<b>1,572.10</b>	<b>5,714.45</b>	<b>78.42%</b>
	March		Mosley Country Club	NURS-21900	20	1,119.00	300.00	819.00	73.19%
	March			NURS-23010	20	2,380.00	300.00	2,080.00	87.39%
	March			NURS-24000	10	499.50	100.00	399.50	79.98%
	March			TOOL-35300	1	49.99	19.95	30.04	60.09%
	March			SOIL-34160	15	104.85	56.25	48.60	46.35%
	March			NURS-22000	25	1,248.75	437.50	811.25	64.96%
	March			NURS-23000	10	490.00	120.00	370.00	75.51%
	March			NURS-24010	10	1,220.00	200.00	1,020.00	83.61%
	March		<b>Mosley Country Club Total</b>		<b>111</b>	<b>7,112.09</b>	<b>1,533.70</b>	<b>5,578.39</b>	<b>78.44%</b>
	March		Freemond Country Club	EQLW-14230	2	958.00	620.00	338.00	35.28%
	March		<b>Freemond Country Club Total</b>		<b>2</b>	<b>958.00</b>	<b>620.00</b>	<b>338.00</b>	<b>35.28%</b>
	March	<b>SPRICHARD Total</b>			<b>238</b>	<b>15,356.64</b>	<b>3,725.80</b>	<b>11,630.84</b>	<b>75.74%</b>
	March	DGROSS	Everly Property Management	FERT-16140	60	599.40	237.00	362.40	60.46%
	March			TOOL-35420	10	199.90	79.50	120.40	60.23%
	March			EQWT-15160	122	3,658.78	1,457.90	2,200.88	60.15%
	March			EQFF-13110	1	39.99	15.95	24.04	60.12%

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	March	DGROSS	<b>Everly Property Management Total</b>		<b>193</b>	<b>4,498.07</b>	<b>1,790.35</b>	<b>2,707.72</b>	<b>60.20%</b>
	March		Chapple Law Offices	(blank)	0	35.00		35.00	100.00%
	March			POTS-30220	25	174.75	68.75	106.00	60.66%
	March			POTS-30300	12	239.88	95.40	144.48	60.23%
	March			LAND-17300	4	199.96		199.96	100.00%
	March			NURS-21800	10	169.90	51.00	118.90	69.98%
	March			SOIL-34110	10	69.90	27.50	42.40	60.66%
	March			FERT-16150	10	169.90	67.50	102.40	60.27%
	March		<b>Chapple Law Offices Total</b>		<b>71</b>	<b>1,059.29</b>	<b>310.15</b>	<b>749.14</b>	<b>70.72%</b>
	March		Franklin Botanical Gardens	(blank)	0	35.00		35.00	100.00%
	March			EQWT-15170	50	1,199.50	482.50	717.00	59.77%
	March			EQWT-15130	10	199.90	79.50	120.40	60.23%
	March			NURS-23000	10	490.00	120.00	370.00	75.51%
	March			AVRY-10050-LG-HTL	6	479.94	103.50	376.44	78.43%
	March			AVRY-10050-LG-CSL	3	239.97	51.75	188.22	78.43%
	March			AVRY-10050-SM-EFL	6	359.94	75.00	284.94	79.16%
	March			AVRY-10050-SM-PYR	3	179.97	37.50	142.47	79.16%
	March		<b>Franklin Botanical Gardens Total</b>		<b>88</b>	<b>3,184.22</b>	<b>949.75</b>	<b>2,234.47</b>	<b>70.17%</b>
	March		<b>DGROSS Total</b>		<b>352</b>	<b>8,741.58</b>	<b>3,050.25</b>	<b>5,691.33</b>	<b>65.11%</b>
	March	MMULHERN	Freemond Country Club	EQWT-15160	0	0.00	0.00	0.00	
	March			LAND-17100	0	0.00		0.00	
	March			LAND-17600	0	0.00		0.00	
	March			NURS-21810	0	0.00	0.00	0.00	
	March		<b>Freemond Country Club Total</b>		<b>0</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	
	March		Stevenson Leasing, Inc.	EQLW-14130	10	1,799.90	719.50	1,080.40	60.03%
	March			EQLW-14140	5	1,499.95	699.75	800.20	53.35%
	March			EQLW-14110	25	3,749.75	1,498.75	2,251.00	60.03%
	March			LAND-17100	1	49.99		49.99	100.00%
	March			TOOL-35210	15	299.85	119.25	180.60	60.23%
	March		<b>Stevenson Leasing, Inc. Total</b>		<b>56</b>	<b>7,399.44</b>	<b>3,037.25</b>	<b>4,362.19</b>	<b>58.95%</b>
	March		<b>MMULHERN Total</b>		<b>56</b>	<b>7,399.44</b>	<b>3,037.25</b>	<b>4,362.19</b>	<b>58.95%</b>
	March	DBECK	Snowden Interior Design	TOOL-35280	1	12.99	5.20	7.79	59.97%
	March			NURS-21800	6	101.94	30.60	71.34	69.98%
	March			SOIL-34120	6	41.94	16.74	25.20	60.09%
	March			TOOL-35400	1	16.99	6.75	10.24	60.27%
	March		<b>Snowden Interior Design Total</b>		<b>14</b>	<b>173.86</b>	<b>59.29</b>	<b>114.57</b>	<b>65.90%</b>
	March		<b>DBECK Total</b>		<b>14</b>	<b>173.86</b>	<b>59.29</b>	<b>114.57</b>	<b>65.90%</b>

Year	Month	Sales Rep ID	Customer Name	Item ID	Qty	Amount	Cost of Sales	Gross Profit	Gross Margin
	2014					<b>March Total</b>			
					2137	84,499.53	25,399.72	59,099.81	69.94%
<b>2014 Total</b>					<b>6201.15</b>	<b>273,706.26</b>	<b>78,511.96</b>	<b>195,194.30</b>	<b>71.32%</b>
<b>Grand Total</b>					<b>6201.15</b>	<b>273,706.26</b>	<b>78,511.96</b>	<b>195,194.30</b>	<b>71.32%</b>